



Job Description

Job Title: Inside Sales Representative

Summary:

An Entry-Level Sales/Marketing Associate with clinical experience. This position would require the selected team member to maintain and grow relationships with current and new customers. They will also support the Sales & Marketing Team while providing ongoing input for new products and process development. The selected candidate will work out of the Dallas executive office. They will report directly to the V.P. of Sales & Marketing to develop the necessary skills to move into a clinical sales consultant roll covering a specific territory. This team member may also be requested to travel to meetings. Sales Representative Intern is expected to assist, and be under the direction of, a trained Sales Representative in selling product for Epimed, or an authorized Epimed distributor, to doctor's offices and/or hospitals by performing the following duties.

Essential Duties and Responsibilities: (others may be assigned)

- Build and maintain relationships with customers and sales team via telephone and emails
- Work with direct sales representatives to develop consulting skills and product knowledge
- Support sales and marketing team providing feedback and input
- Assist with the coordination of hands-on workshops and conference
- Work as a team member to support new product launches
- Help develop and implement marketing tools for sales team and customer service
- Manage and enter customer data in CRM system

Qualifications:

The requirements listed below are representative of the knowledge, skill, and/or ability required. Reasonable accommodations may be made to enable individuals with disabilities to perform the essential functions.

➤ **Education and/or Experience:**

Bachelor's degree (B.A.) from four-year college or university; or one to two years related experience and/or training; or equivalent combination of education and experience.